



1. Background

Lightening Protection.

During the raining season, especially in heavy one that consists of lightning strikes, many of the electronic and internet devices are exposed to damages. They get damaged because there is no protection against the strikes.

From 7th July to 15th July 2024 Trinity Metals team from Engineering department and Procurement together with invited Suppliers visited all the Three (3) Trinity Metals Mining Sites to assess the lightning protection needed (Rutongo Mines Ltd, Trinity Nyakabingo Mine Ltd and Trinity Musha Mines Ltd).

After the visit, Suppliers were requested to submit their proposals as per the inquiry shared. However, after bids submission, all suppliers quoted high prices.

We decided to retender to get more competitive prices. We invited more suppliers and on 27th and 28th February site visits were conducted at all Mines.

2. Formal Enquiry

2.1 Formal Enquiry was sent out to the Five Suppliers who responded to site visit but only three responded.

2.2 . We had requested quotations for all buildings but due to high prices, we selected a few Areas as outlined in summary below.

2.3 ELEMALC LTD offers the lowest price compared to MATEEC Ltd and Soltech Works Ltd for the supply and installation of similar lightning protection and their accessories. They also offer better payment terms (40% Advance payment & 60% payment upon completion), offers a 1 Year guarantee period.



Summary

SN	Service Provider	Rutongo Mines Ltd	Trinity Nyakabingo Mine Ltd	Trinity Musha Mines Ltd	Total	Ranking	Other Terms
1	SOLTECH WORKS LTD	38,690,000	55,857,000	28,993,000	123,540,000	2	<ol style="list-style-type: none"> 1. 50% Advance Payment & 50% after Installation. 2. 28 Days required after receipt of advance to complete Installations. 3. 1 Year Guarantee period. 4. All applicable taxes included. 5. Will carry out test exercise of the Installations and avail certification.
2	MATEEC LTD	41,398,300	59,766,990	31,022,510	132,187,800	3	<ol style="list-style-type: none"> 1. Negotiable Payment terms. 2. Delivery Period (60 Days). 3. 1 Year Guarantee period. 4. All applicable taxes included
3	ELEMAC LTD	14,788,171	18,150,122	7,595,474	40,533,767	1	<ol style="list-style-type: none"> 1. 40% Advance Payment & 60% after Installation. 2. Delivery Period 3 months. 3. Guarantee period is 12 Months. 4. All applicable taxes Included.



4. Recommendation

We recommend ELEMAL LTD to be awarded the tender for Supply and Installation of Lightening Protection and their accessories. They offer the most commercially competitive proposal compared to MATEEC Ltd and SOLTECH Works Ltd. They also offer better payment terms (40% Advance payment & 60% payment upon completion), offers a 1 Year guarantee period with delivery period of 3 months for a total cost of Forty Million Five Hundred Thirty Three Thousand Seven Hundred and Sixty Seven Rwandan Francs (40,533,767Rwf).

GROUP PROCUREMENT SUPERINTENDENT: SIGNATURE  DATE 14/04/2025

5. Authorisation

GROUP SUPPLY CHAIN MANAGER: SIGNATURE  DATE 14/04/2025

GROUP ICT MANAGER: SIGNATURE  DATE 04/04/2025

GM NYAKABINGO: SIGNATURE  DATE 17/04/2025

GM RUTONGO: SIGNATURE  DATE 14-04-2025

GM MUSHA: SIGNATURE  DATE 18-04-2025

COO: SIGNATURE DATE

CFO: SIGNATURE DATE