



Ref No: ATSOP20405

Date: 20 January 2025

Trinity Metals Ltd.

Attention: Michael Jacklin
Email : michael.jacklin@trinity-metals.com
Mobile : +27 82 826 2491

Dear Michael,

Re: 4Flow Cloud Deployment Services

Thank you for your interest shown in our 4Flow Cloud Deployment Services support services.

Trinity Metals is embarking on an automation initiative to optimize key processes and reinforce its operational integrity. This proposal outlines how 4Sight Systems will leverage its 4Flow Services to deliver a cloud-based solution that aligns with Trinity Metals' strategic focus on efficiency, integration, and cost containment.

By implementing the 4Flow platform, Trinity Metals can anticipate the following advantages:

- a. **Structured Analysis and Requirements Confirmation:** Comprehensive upfront planning—including an Analysis Phase and Requirements Confirmation—to ensure alignment with Trinity Metals' specific operational needs.
- b. **Robust Build and Integration:** A dedicated Build Phase that accommodates remote development and seamless integration with Sage ERP, enabling a consistent flow of data across the organization.
- c. **Streamlined Processes:** Automated handling of site works completion certificates, goods-received tracking, and management reporting, reducing manual overhead and improving data accuracy.
- d. **User-Centric Testing and Training:** Thorough User Acceptance Testing cycles, followed by Administrator Training and user guidance documentation, to cultivate organization-wide adoption and proficiency.
- e. **Holistic Project Management:** End-to-end oversight—from planning through go-live—ensuring a controlled rollout, consistent stakeholder engagement, and measurable outcomes.

The estimated professional services investment for this project is USD 9,025, covering all core activities identified above, including additional role setup, business rules configuration, and ongoing project management. Through these services, 4Sight Systems aims to empower Trinity Metals with an integrated, cloud-based platform designed for long-term scalability and process optimization.

Unlocking Measurable Value:

Through our proven implementation methodology, 4Sight Systems will demonstrate how 4Flow delivers tangible value for Trinity Metals by automating key processes, enhancing operational oversight, and enabling real-time insights for informed decision-making. Our professional services will showcase:

- a. **Cost Savings:** Automation of site works, service completion certificates, and invoice management reduces administrative burdens and minimizes errors, translating into lower operational costs.
- b. **Operational Efficiency:** Streamlined workflows and faster processing times for tasks like goods receipt and invoice approval allow for better resource allocation and faster time-to-value.
- c. **Data-Driven Decision-Making:** Management reports offering real-time tracking of invoices and financial processes ensure accurate data for planning and compliance.
- d. **Long-Term Scalability:** The cloud-based deployment of 4Flow ensures that Trinity Metals is equipped to scale seamlessly as its business evolves.

By partnering with 4Sight Systems, Trinity Metals can unlock measurable improvements—from reduced cycle times to enhanced cost efficiency—providing the foundation for sustained growth and competitive advantage.

Yours faithfully,

Matthew Ngwenda
4Sight Systems (Pty) Ltd | Business Environment

4



Please refer to the following section for a detailed overview of the investment requirement to achieve the stipulated business capability:

1. Project Fees

a. Services Fees

The following table provides a detailed breakdown of the effort required to deliver the proposed solution. All monetary values referenced in this document are expressed in U.S. Dollars (USD).

Estimated Professional Service Fees <i>Platform: Cloud</i>	Trinity Metals Ltd.		
	Hourly Rate	Hours	Total
4Flow Install and Setup Services			
4Flow			
Analysis Phase			
Requirements Confirmation	95	2	190
Build Phase (Remotely)			380
Site Works & Services Work Completion Certificate (Form and Process)	95	4	1 520
Goods Received (RCP & Invoice) Services only	95	16	1 520
Management Report for Ageing (Invoice Capture to Time of Payment)	95	16	380
Role setup	95	4	760
Business rules	95	8	1 140
Integration to Sage ERP	95	12	
User Acceptance Testing			380
Test Cycle 1	95	4	190
Cycle 1 Fixes	95	2	
Training			190
Administrator Training	95	2	Not Included
Training User Guide	95	0	
Go-Live			380
Go-Live	95	4	760
Project management	95	8	1 235
Estimated Professional Services*		95	9 025

*Estimated professional services and project initiation fee exclude taxes, levies, surcharges, travel, and other disbursements. *Only actual hours will be invoiced the above is just an estimate for budget purposes.

b. Confidentiality

All pages of this document contain information proprietary to 4Sight Systems (Pty) Ltd. All data furnished in connection with this response shall not be duplicated, transmitted, used, or otherwise disclosed to anyone other than your management team, and then only for the purposes of evaluating the proposal. The restriction is applicable to the entire proposal. This response is submitted on condition that the recipient(s) understand and agree that the contents of this response document and its attachments are the intellectual property, solely, of 4Sight Systems. If this response is rejected, please return it to sender.

c. Exclusions

- Hardware, Licensing, and Third-Party Costs:** Any costs or fees related to hardware procurement, additional software licenses (beyond Sage ERP), or third-party tools and plug-ins are not covered.
- On-Site Training or Workshops:** In-person training sessions, beyond what is explicitly stated for user orientation, are excluded. Additional on-site engagements would be quoted separately.
- Additional Custom Development:** Custom modules, features, or integrations not explicitly named in the cost table—such as advanced reporting or new system interfaces—are excluded from this estimate.
- Multi-Phase Deployment or Expansions:** Future project phases, expansions to new departments, or additional functionality requests beyond the initial roll-out are excluded. These would require separate scoping exercises.
- Comprehensive User Guide:** Training User Guide or manual is not included.

44



d. Assumptions

1. **Scope Limited to Listed Services:** The project scope and costs reflect only the services explicitly mentioned in the table (e.g., Analysis Phase, Build Phase, Integration to Sage ERP, and others). Any additional features or enhancements not itemized are considered out of scope.
2. **Remote Build Execution:** The Build Phase is assumed to be conducted remotely, leveraging the current infrastructure and remote collaboration tools without any requirement for on-site development support.
3. **Single Pass of User Acceptance Testing:** The cost for User Acceptance Testing (UAT) covers one primary test cycle and the associated fixes (Test Cycle 1 and Cycle 1 Fixes). Any subsequent rounds of testing or iterations are not included unless otherwise stated.
4. **Administrator Training Exclusion:** The cost table indicates that Administrator Training is "Not Included." As such, any sessions or materials for administrator-specific enablement will incur additional costs if required.
5. **Project Management Coverage:** The allocated hours for Project Management (eight hours at the stated rate) cover routine coordination, status reporting, and oversight. Extended management responsibilities or additional resources are not included in the provided cost estimate.
6. **Standard Business Rules:** The Business Rules configuration assumes only typical process logic captured during the Requirements Confirmation. Complex or highly customized rules requiring additional discovery and development are not reflected in the stated hours.
7. **Integration to Sage ERP:** Integration efforts are assumed to be limited to existing Sage ERP functionalities and endpoints. Any custom API development or unique integration requirements that arise will be handled as a separate statement of work.
8. **Acceptance of Existing Infrastructure:** This proposal assumes Trinity Metals has the necessary environment (hardware, software, network connectivity) to support a cloud-based 4Flow implementation. Costs associated with infrastructure upgrades, if needed, are not included.

47



2. Proposal Acceptance

Signed by the authorised signatories of the Parties, each signatory warranting his/her authority hereto:

For: **4Sight Systems (Pty) Ltd**

Accepted at: Centurion

Date: 20 January 2025

Eugene Cronje

Eugene Cronje
Division Director: Automation

Sales Signature

Eugenie McCloskey

Eugenie McCloskey
Sales Director: BE

For: **Trinity Metals Ltd.**

For Choosing the solution: **4Flow Cloud Deployment Services**

Accepted at: _____

Date: 20/1/2025

Michael Jacklin
Group Supply Chain Manager

Witness:
Designation:

Witness Signature

20/03/2025

4



3. Contractual Considerations

a. General

- i. The terms and conditions of the Master Services Agreement (MSA) apply mutatis mutandis to this Service Schedule. It is agreed that the terms, definitions, and provisions of the MSA shall prevail over this Service Schedule.
- ii. An order for this proposal will only be accepted after the MSA has been signed by the Customer and 4Sight Systems.
- iii. In the event of a termination of the MSA in whole, all Services shall terminate simultaneously upon the date of termination of the MSA. The Customer shall remain liable for any Charges and Fees up to and including agreed termination date.
- iv. This Service Schedule is in addition to the MSA and shall not operate as a novation or substitution of the MSA, it being the parties intention that the Service Schedule remain in full force and effect on the same terms and conditions, save to the extent that the Service Schedule is amended in the MSA.
- v. 4Sight Systems reserves the right to cancel this Service Schedule should only part of the Service Schedule be accepted by the Customer.
- vi. **Non-Solicitation of Staff:**
 1. It is specifically agreed between the Parties that they shall not directly or indirectly employ (whether on a contractual basis, permanent basis or by secondment) or solicit for employment, nor contract or offer to contract with, any employee, contractor or subcontractor of the other Party who is directly involved with this Agreement, whilst such person is employed, contracted or sub-contracted by the other Party or within 12 (twelve) months of such person ceasing to be an employee, contractor or subcontractor of the other Party, unless the hiring Party obtains the written consent of such other Party.
 2. It is specifically agreed between the Parties that if a Party makes an offer of employment or contract (directly or indirectly) to any individual who is an employee or contractor of the other party and who is directly involved in the provision or receipt of Services in any manner, then the offering party will pay the other party a fee equal to the last 12 (twelve) months of total remuneration earned by the individual calculated on a "cost-to-company" basis.

4. Terms and Conditions

a. Taxes

- i. All prices and rates included in this proposal exclude applicable duties, levies and sales taxes, except where specifically indicated.

b. Services

- i. Invoices will be submitted upon completion of agreed milestones (1st invoice on receipt of signed proposal).
- ii. Payment terms for Services are 30 (thirty) days from invoice.
- iii. Invoices that do not match the Service Schedule (price difference) shall be credited in full and invoiced at the accepted Service Schedule price. If unable to execute the Service Schedule at the price stipulated, 4Sight Systems is obliged to contact the Customer for confirmation prior to 4Sight Systems supplying Services and any change to be managed through a formal change control process.
- iv. Change orders constitute any change to the agreed project scope, cost and timelines. The 4Sight Systems project manager will raise a change order and submit the document to the Customer for approval. The change order amount will be invoiced upon sign off of the document.
- v. Billing rates are reviewed from time to time, and Services are provided at the then-current rate. Rates are reviewed annually but this may occur more frequently where circumstances dictate. Notwithstanding the annual rate review, the rates specified here are guaranteed for 30 (thirty) days from acceptance of this Service Schedule.
- vi. If the Customer causes a delay on the project e.g. infrastructure not ready, Customer resources not available etc. 4Sight Systems reserves the right to invoice at least 80% (eighty percent) of consultant waiting time as work completed.
- vii. 4Sight Systems may invoice 80% (eighty percent) of all work done towards a particular milestone for tasks that have been completed but have not been signed off due to delays caused by the Customer, within 30 (thirty) days of work completion.
- viii. The customer acknowledges and agrees that review, comment and decisions required under 4Sight Systems (Pty) Ltd ("4Sight") "small work requests" are time sensitive and are critical to maintaining 4Sight Systems response time / service-related enquiries. Accordingly, the customer agrees to respond, and to cause its representatives to respond, within reasonable and customary time intervals. In the event that a timely response is not provided by the customer, Systems may provide written notice to the customer indicating a time period by which a response is required, which period shall be not less than two (2) business days, after which if no response is received then the result shall be a deemed approval of the "small work request" being finalised / completed and deemed formally

4



closed. Please note that 4Sight Systems ability to comply may be impacted by your failure to cooperate or provide necessary information to us. Any further requirements / "small work requests" will thereafter be quoted for separately and billed accordingly.

ix. The minimum charge for work will be 1 (one) hour plus additional time in increments of 30 (thirty) minutes.

c. Disbursements

- i. Disbursements incurred by 4Sight Systems in providing Services to the Customer are recoverable. These Services include travel, travel time, accommodation, subsistence and a daily out-of-town allowance.
- ii. Invoices for disbursements will be presented to the Customer and are payable within 30 (thirty) days of presentation.
- iii. The daily out-of-town allowance is payable when work is done outside Gauteng province. The allowance must be paid directly to the consultant(s) and is intended to cover "out-of-pocket" expenses and not to cover meals and subsistence.

Travel	travel by private transport (R 5.85 or \$ 0.85 per km) travel by public transport (flights, taxis or transfers is for Customer account or recovered by 4Sight with a 10% administrative fee
Travel time	50% of consultant hourly rate
Travel insurance	for Customer account or recovered by 4Sight with a 10% administrative fee
Accommodation	for Customer account or recovered by 4Sight with a 10% administrative fee
Subsistence	for Customer account or recovered by 4Sight with a 10% administrative fee
Out-of-town expenses	a daily rate of R 250 or \$ 25 shall be paid directly to the consultant or recovered by 4Sight with a 10% administrative fee
Communication expenses	for Customer account or recovered by 4Sight with a 10% administrative fee
Other expenses	for Customer account or recovered by 4Sight with a 10% administrative fee

d. Other

i. Ownership

- 1. Warranty and service callouts will only be carried out for Customers whose accounts are in good standing with 4Sight Systems.

ii. Validity

- 1. The terms of this Service Schedule will be valid for a period of 30 (Thirty) days from submission.

bf