

TALBOT LAB PACK | QUOTATION

INTERNATIONAL ANALYTICAL SERVICES BY TALBOT LABORATORIES (PTY) LIMITED



20 PENTRICH ROAD, PIETERMARITZBURG 3200
TALBOT LABORATORIES (PTY) LIMITED © 2019
COMPANY REGISTRATION NO.: 2016/342792/07
COMPANY VAT REGISTRATION NO.:4992792/15
LEVEL 1 B-BBEE (+135%)
SANAS SCHEDULE (T0122)

Client contact :	Joanne Daneel	Account :	Existing <>
Company name :	Trinity Metals	Notes :	CREDIT clients: written PO/Auth. to start work. NEW/CASH clients: written PO/Auth. to start &
Physical address :	Trinity Metals, Rwanda	Client Tel. :	+250 795 293 403
Client email :	Joanne.daneel@trinity-metals.com	Valid from :	05/03/2025
Quote nr. :	Q2503-035 ◀ include on sample labels, and Purchase Order (PO) ▼	Valid until :	31/06/2025
Quote acceptance :	Email PO with Quote nr. to samples@talbot.co.za & Rep ▼ Include completed pg.3 with your samples.		
Sales Rep :	Stewart Whyte 076 141 2482 033 346 1444 Stewart.Whyte@talbot.co.za		
CRM Lead :	As above		

USD
18.00 x ZAR
3% FX S/C

<Service>

Rutongo, Nyakibingo & Musha mines
January 2025 sampling round

TaT Table	PMB <Lab>	Target work day turn-around times:
	NEMWA :	20-25 days chem. at no price surcharge
	Sub-con. :	10-15 days at listed prices
	In-house :	7-10 days standard at no price surcharge
All analyses :		

v24.05.08.1

Shortcode @Turn-around (Notes in footer)	Quoted Items Analyses Suites Preparations Indices Toxicities Services (Click dropdown, select item. If needed, enter custom text below.)	Sample Matrix & Analysis type (Click to select)	Total No. Samples (#) [A]	Routine Multiplier (#) [B]	Volume Discount (%) [C]	Line Price / Sample (All Routines) (B,C,PRICE) [D]	Line Price (Samples x Routines) (A,D) [E]
pH w s* @7-10 days	pH - hydrogen potential (at 25°C) {pH w s*}		22	1	0%	USD 2.86	USD 62.94
EC w s* @7-10 days	Conductivity - Electrical Conductivity (EC) {EC w s*}		22	1	0%	USD 2.86	USD 62.94
TDS w s* @7-10 days	Solids - Total Dissolved (TDS) - at 180°C {TDS w s*}		22	1	0%	USD 7.15	USD 157.36
TSS w s* @7-10 days	Solids - Total Suspended (TSS) - at 105°C {TSS w s*}		22	1	0%	USD 7.15	USD 157.36
Mets++ w s! @7-10 days	5+ Talbot metal/oids by OES or MS - fixed price {Mets++ w s!} ▶ Al, As, Ni, Mn, Fe, Cu and Pb		22	1	0%	USD 25.75	USD 566.50
Cats w s* @7-10 days	Ions - Cations: Ca, K, Mg, Na {Cats w s*} ▶ Ca, Mg, Na, K		22	1	0%	USD 19.91	USD 438.09
Ans6 w s* @7-10 days	Ions - Anions: Cl, F, NO3-N, NO2-N, SO4, PO4-P {Ans6 w s*} ▶ F, Cl, SO4 as SO4, NO3 as N		22	1	0%	USD 34.45	USD 757.85
Talk w s* @7-10 days	Alkalinity - Total Alk. as CaCO3 {Talk w s*}		22	1	0%	USD 5.72	USD 125.89
AmN w s* @7-10 days	Ammonia (as N) {AmN w s*}		22	1	0%	USD 5.72	USD 125.89
Section: Couriering							
Bspk ! See TaT Table	◀ bespoke » {Bspk !} ▶ Transport of samples ORTIA-PMB		1	1	0%	USD 33.33	USD 33.33
Section:							
Bspk ! See TaT Table	◀ bespoke » {Bspk !} ▶ Customs clearance in South Africa		1	1	0%	USD 107.78	USD 107.78
Section: Other							
Bspk ! See TaT Table	◀ bespoke » {Bspk !} ▶ Withholding Tax: Not charged (Trinity Metals to apply this)		1	1	0%	USD -	USD -
							USD -

! AoR / see TaT Table above | !! Test onsite; lab result indicative | # Sub-contracted analyses | * Non-accredited results | (c) Confirmation incl. (microbiologicals)
Suite Details, Empties, Line Notes pg.2 | Avoid sample log-in delays, see advice on pg.2 | Sample Submission Sheet / Chain of Custody pg.3 | T&Cs apply, see pg.4
Accredited matrices: Raw & Potable Water, Wastewater, and for metals in Soil and Sludge

<p>All quoted prices are subject to change based on conditions of the samples as-received. T&Cs apply (see pg.4). See Included Services section, right. Payment details below. All samples must have a Sample Submission Sheet / Chain of Custody attached (see pg.4 below).</p>	Included Services	Summary	Sub-total	<All Samples>
	✓ Containers per pg. 2 overleaf.	Analyses: USD 252.69	USD 2,595.94	USD -
	Coolers & Kits (on request; # as needed).	Preparations: USD -	USD -	USD -
	✓ RSA delivery (above) (non-expedited).	Indices & Tox. USD -	USD -	USD -
	INTI delivery (above) (non-expedited).	Other Services: USD -	USD -	USD -
	Sample courier to Lab (expedited).	Min. charge: USD -	USD -	USD -
		Sub-total: USD 252.69	USD 2,595.94	
	<VAT>: USD -	USD -		
	Total USD 252.69	USD 2,595.94		

Payment terms strictly 30 days from date of invoice unless otherwise agreed. Email all remittances and/or queries to debtors@talbot.co.za.

Payment to: Talbot Laboratories (Pty) Ltd | Bank: Nedbank Business | Branch Code: 198765 | Acc. No.: 1186856556 | Swift: NEDSZAJJ | Your Payment Ref.: Q2503-035

TALBOT LAB PACK | QUOTATION

INTERNATIONAL ANALYTICAL SERVICES BY TALBOT LABORATORIES (PTY) LIMITED



AVOID SAMPLE LOG-IN DELAYS: TAKE-ON FORM | CHAIN OF CUSTODY | SAMPLE LABELS

- Our Laboratory is open from 6am - 6pm Monday to Friday. All samples will be processed should the relevant paperwork be available if they arrive at the laboratory before 4h45pm. Clients to exercise caution for courier/deliveries **day before weekends / public holidays**.
- For **new customers**, you must please complete our 1 page **Take-on Form** and email it to samples@talbot.co.za. This must be done before samples can be processed or it will result in analytical delays. The 2 page **Credit Application** is optional. The first job for all clients is payment upfront.
- Fill out our **Chain of Custody / Laboratory Sample Submission** sheet (pg.3 below). Email the completed file to samples@talbot.co.za.
- You must please note: sample **matrix**, known **contaminants** (for interference), and sample **safety hazards** to avoid delays. For waste samples, available SDSs and any other information is advised. Failure to provide any of this may invalidate accreditations, and/or incur additional preparation(s) or analyses or other charges.
- We advise printing the completed **Chain of Custody / Laboratory Sample Submission** sheet and placing this inside each container/cooler. Digital and printed sheets must be the same.
- **Recommended minimum sample labelling requirements:** quote number (Q1234-567), site and/or project name (or code if sensitive), unique **sample ID** for each sample, **sample date**, any other pertinent info.

AS-QUOTED SAMPLE CONTAINER REQUIREMENTS (PER SAMPLE)

No. of samples:

0 (liquids)	Liquids - Sterile bottles for microbiologicals	500ml		200ml		
	Plastic (non-sterile) bottles	5 000ml		2 000ml		1 000ml square
	Plastic (non-sterile) bottles	1 000ml		500ml		250ml
	Plastic (non-sterile) bottles	100ml		250ml round tub		50ml vial
	Amber glass bottles	1 000ml		500ml		250ml
	Amber glass bottles	100ml				
	EPA Vials	40ml				
0 (solids)	Solids - jars & tubs	1L tub		350ml h. jar		50ml jar
0 (waste/swabs)	for GN R635 Chem, and/or Assessment, Classification, SDS 1kg tub/bag				Surface swabs	

AS-QUOTED SUITE DETAILS (DISPLAYED IF APPLICABLE)

Sub-contracted analyses | * Non-accredited results

1 x Transport of samples ORTIA-PMB | matrix as received | routines [1 ea. R33.33] ▶ ◀

1 x Customs clearance in South Africa | matrix as received | routines [1 ea. R107.78] ▶ ◀

1 x Withholding Tax: Not charged (Trinity Metals to apply this) | matrix as received | routines [1 ea. R0.00] ▶ ◀

TERMS & CONDITIONS

1. Talbot Laboratories (Pty) Ltd is a SANAS Accredited Testing Laboratory, T0122. A certificate is available on the SANAS website or alternatively can be provided on request. Alternatively, our accreditation scope is available online at: http://www.sanas.co.za/af-directory/testing_record.php?testingPage=19&lab_id=81
2. Prices indicate whether VAT is included or excluded. Discount percentages may be approximate due to rounding of cents.
3. A pro rata minimum charge of up to R800.00 (excl. VAT) is levied for all order values less than R1,500.00 (excl. VAT) per job.
4. Client self-quotes are validated upon receipt of a Talbot quotation number according to our Lead Log. We strongly advise self-quotes be validated prior to sample receipt at the Laboratories. Self-quoting prices may be subject to change, for example sample preparations, if these costs are accidentally omitted by the client.
5. Quotations note analytical turn-around times. All turn-around times are working days, excluding weekends and public holidays. Our Laboratory is open from 6am - 6pm Monday to Friday. All samples will be processed should the relevant paperwork be available if they arrive at the laboratory before 4h45pm. Clients to exercise caution for courier/deliveries day before weekends / public holidays.
6. Turn-around times may vary where clients do not provide Sample Submission Sheets / Chains of Custody forms; necessary sample matrix or contamination (interference); or other information such as waste SDSs.
7. Sub-contracted turn-around times are subject to third party control and events unforeseen and outside of our control.
8. Where unforeseen circumstances prevent analysis, sampling, collection or couriering, Talbot will not be held liable. We will inform clients of the unforeseen circumstances as soon as it is safe and possible to do so, and discuss alternative arrangements with the client.
9. Priority turn-around time is offered at an additional surcharge fee depending on the requirement, which is to be discussed with the laboratory.
10. Non-accredited and Sub-contracted analyses are indicated on the Certificate of Analysis. Clients are responsible for ensuring any other special reporting requests are made prior to analysis. Changes involving additional analyses or work may incur additional charges.
11. If a sample result is repeated on request, the following charges apply:
 - . * Should the repeat confirm the original result, the value of the repeat test is charged on the invoice.
 - . * Should the repeat provide a different result, there will be no charge.
12. All sample bottles ('empties') not returned or broken will be charged for. Where sample bottles are provided free of charge (non-expedited courier), this is within South Africa and where quotes exceed our minimum order value noted above.
13. Samples should be kept as cold as possible and delivered to the lab on the same day as sampling unless otherwise agreed or extended holding times apply.
14. All samples are disposed of without notice and according to our waste disposal policy 1 week after the report has been issued: chemistry and waste classification samples, 1 week; microbiology samples, 1 week.
15. All waste samples are disposed of without notice 1 week after our report has been issued, according to the laboratory waste disposal policy. Alternatively, waste samples can be returned at the client's cost and upon receipt of client request to do so. Each sample disposed of by the laboratory will incur a client charge of R350.00 (excl. VAT).
16. Prices are quoted subject to our sample matrix policy for analyses offered in-house.
17. Should a sample matrix be such that we need to subcontract to a peer laboratory, please note that you will be informed. Quoted prices in such cases are subject to change.
18. Prices for sub-contracted analyses are quoted subject to the agreement of the laboratory sample matrix policy for receiving samples. Should a sample matrix be such that it cannot be accepted by our standard sub-contractor laboratory and needs to be sub-contracted to an alternative peer laboratory, you will be informed of this change. In addition, should this subsequently affect the quoted price, you will be informed. Sub-contracting laboratory methods, reporting units, detection limits etc are subject to change without prior notice or Talbot liability.
19. Water dissolved oxygen (DO), chlorine, pH, REDOX, and temperature should be done on site whilst sampling. If requested in the laboratory, these are measured within 2hrs of lab receipt provided all requisite information is supplied by the client. Results may be indicative and should not necessarily be regarded as representative of site conditions. If done on site by our sampling officer, the result is reliable.
20. Work will only commence work once an order no. or written confirmation is provided. Analysis and invoicing will reflect the relevant quotation.
21. New Clients and Prepaid Clients are required to make payment upfront before results are released. Payment may be requested prior to start of analysis, or sample collection from site (i.e. couriering).
22. Customer Take On Form must be completed with all relevant client details.
23. Please also complete the credit application form should a credit account be required.
24. Discount rates can be negotiated. Discount is negotiated based on the number of samples or the value of work applicable to the project. Discount is subject to change should the original quantity or value of work deviate from the original agreement.
25. If the order is cancelled, any work already carried out before date of cancellation will be invoiced for.
26. Prices and information herein are subject to change without prior notification.
27. Payment terms are strictly thirty (30) days from date of statement.
28. Payment terms not met will attract interest at 2% monthly.
29. Settlement discount is not applicable.
30. Quotations are valid for thirty (30) days (unless otherwise stated).
31. We are not liable for any errors or omissions arising from the use of this lab pack, but will do our best to resolve any such issues to the benefit of all parties.
32. Clients must ensure sample packing does not result in volume loss which may affect our ability to analyse the selected determinands. We will not be responsible for insufficient volumes affecting the chosen analytical regime.
33. All information regarding the type of samples submitted by the client must be revealed, including sample source, type, and **KNOWN OR POTENTIAL HAZARDS** explicitly stated for the safety of our people and facilities. Failure to do so may invalidate accreditations, and/or incur additional preparation, analysis or other charges.
34. Interim reporting is available on request at the indicated cost (Pro Forma, or Water/Soil tab in the Talbot Lab Pack).
35. All Talbot Lab Pack content is copyrighted to Talbot Laboratories. All rights reserved.
36. T&Cs herein supersede any and all Talbot Laboratory T&Cs the client may have previously signed and/or accepted.
37. All suggestions, queries and complaints should be addressed to CustomerServices@Talbot.co.za. We value and appreciate all feedback.
38. All statements of conformity for comparisons against any specification will be based on the laboratory decision rule unless agreed to in writing prior to start of analysis. Contact us if you require specific criteria or would like to discuss the decision rule further.
39. Forex quotes will be charged at the given rate herein regardless of actual exchange rate at time of invoicing or payment.
40. Waste Assessments, Classifications and Safety Data Sheets (SDS) are based on, *inter alia*; analyses selected by the client; client information on waste stream use, source and composition; evidence and subjective judgement; and any other information available at the time of assessment including third party information where deemed necessary. Talbot is not liable for assessment, classification, or SDS conclusions. Conclusions based on limited analyses and/or without client waste stream information may not be complete. New waste information is to be provided to Talbot immediately on identification as this may affect classification conclusions.
41. Partial GN R635 chemical waste analysis will preclude assessment of that waste stream from Type 4 (Class D) disposal to landfill. Type 3 (Class C) will be the lowest possible general waste type conclusion.
42. With the exception of pH, and Flash Point for liquid wastes, Talbot does not classify physical hazards per SANS 10234 or 10228 unless specifically requested by clients, and available from third party sources.